

Local Entertainer Michael Trixx is on Fire



Michael Trixx with mentor Jeff McBride.

Local magician Michael Trixx is on a roll. After being featured on NBC's number one hit show America's Got Talent in 2008 he has gained recognition in the magic world and has been attending magic conventions/competitions along the East Coast. Trixx won Florida State Championship of Stage Magic in 2009, took first place in the stage magic competition at the "Magic At The Beach" conference in Myrtle Beach SC in 2010 and 2012. Trixx was also awarded "Magician of the year " in 2011 by both International Brotherhood of Magicians Ring 45 and Society Of American Magicians Assembly #280 in Miami.

Trixx attributes his wins and honors to two things. First, performing in

the Upper Keys for the past 11 years! And second, his studies with world-renowned magician Jeff McBride, founder of McBride's Magic and Mystery School in Las Vegas. Trixx has been studying with McBride and his faculty for over six years now.

Trixx is in his 12th season performing in Islamorada and Key Largo. You can see this amazing show Monday, Wednesday and Friday at Lor-E-Lei, Tuesday at Jimmy Johnson's Big Chill, Thursdays at Island Grill and Saturdays at Gilbert's Resort in Key Largo. All shows begin after sunset.

For more on Michael Trixx please visit michaeltrixx.com. For more on McBride's School in Vegas please visit mcbridemagic.com

1960s Hits Renamed

1. Bobby Darin, "Splish, Splash, I was Havin' a Flash
2. Herman's Hermits, "Mrs. Brown, You've got a Lovely Walker"
3. Ringo Star, "I Get By With A Little Help From Depends"
4. The Bee Gees, "How Can You Mend A Broken Hip?"
5. Roberta Flack, "The First Time Ever I Forgot Your Face"
6. Johnny Nash, "I Can't See Clearly Now"
7. Paul Simon, "Fifty Ways To Lose Your Liver"
8. The Commodores, "Once, Twice, Three Times to The Bathroom"



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Are You Thinking About Selling Your Home?

What do you do if you want to sell your home now, but getting a good price for your investment seems difficult? Here are some things to consider, and also some reasons why now is perhaps a better time to sell than you may have thought it was!

First, why are you selling? Are you moving, downsizing, or want to upgrade? Are you having financial difficulties or perhaps it's time to retire and you would like a little less "house commitment" and more flexibility to travel and be gone for longer periods of time, not having to worry about the maintenance of your home.

To sell your home and do it effectively I suggest that you consider and keep in mind

some of the following points: know the local market, pick the right sales price, hire a real estate professional that can make your transition much easier, and discuss with your agent some marketing strategies that will set your house apart from the pack. Forget about the real estate market of just a few years ago, and face the new reality in our market - it's a buyer's market, and you will have competition with other motivated sellers to get buyers interested in your home. Again, that's a reason you want your real estate agent working for you!

After the obvious factor of location, there is price. Price it right, to sell. Set the price at what you can get, not what you think it's worth.

The fact is - in this market it doesn't matter what you or your realtor think your house is worth - the only thing that matters is what a buyer is willing to pay. If you over-price your house - buyers will ignore it, your listing will lose its freshness and appeal, not to mention the uncompensated effort of keeping the home spotless during the showings! Have your realtor show you the comparables so that you understand where you stand when homes are being shown in your price range, and how your house stacks up against the competition.

That brings us to what we realtors call "curb appeal" and "staging." Your home will sell much more quickly if it shows well. Spruce up your

yard, get the clutter out of it! Clean your house - make it shine and de-clutter inside also! Do some touch-up painting if necessary. Fix those broken items, and set the stage for showing! Remove the pet litter box to a more discreet location (and remove the pet when showing the property if possible), light some scented candles, have some cookies baking, play some nice background music. Also rearrange and remove excess furniture and family pictures. Once you're on the market for sale you want to have the buyer see him or herself in your space!

When you get your offer, be flexible! Remember, emotion is the enemy of flexibility, so try to keep your
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