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Editorial - Hurricane Preparedness

With Hurricane Irma's devastation to the Keys five years ago, I thought it would be a good idea to remind all our readers that you need to be prepared for these types of predicaments.

Immediately after an emergency, and you have seen this time and time again, the first people to be up and running and rescuing others are the rednecks. It's not the Harvard MBAs that are pulling people out of flooded homes with jon boats. It's the rednecks.

Nope, a fancy air conditioned, Italian marbled floored, mahogany paneled office

full of accountants used to chilled lobster and martini lunches won't do anyone much good in an emergency.

When it hits the fan and there is trouble, a redneck will always come out on top of the situation.

See page 17 for our exclusive Coconut Telegraph Redneck Hurricane Preparedness Guide.



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Spotlight on Jenny Allen

COCONUT TELEGRAPH'S REALTOR OF THE MONTH

Jenny loves everything the island life has to offer. She moved to Key Largo in 2003 and never looked back. When she is not boating, fishing, snorkeling or free diving in the upper Keys, she spends as much time as possible with her husband at their second home in Key West.

Her love for the Keys and knowledge of the area make her a great resource for locals and out-of-town buyers alike. Jenny is originally from a small, rural town in Kentucky where she grew up surrounded by her immediate and extended family. She began competitive swimming at the age of eight and continued her sport year-round through college.



Jenny's accomplishments in both swimming and academics landed her a full scholarship at the University of Louisville where she earned a bachelor's in Biology while serving as a 4-year member of the University swim team.

Before entering into the world of real estate, Jenny spent many years in sales. She held sales manager positions for both the large communications distributor, Anixter, as well as, the prestigious Ocean Reef Club where she traveled the country to secure corporate group business.

Jenny also worked for three years in the planning department at the Village of Islamorada where she gained invaluable insight and knowledge about land laws, the home building and renovation permitting process, and vacation rental rules and regulations.

Whether working with buyers or sellers, Jenny makes every client feel like they are her only client. She knows how to utilize her resources to find answers and solve problems.

What do you have to show for all your hard-earned RENT Money?

... absolutely NOTHING!

Can you believe how much money you have paid toward rent? Now, imagine what would have happened if you had purchased a home with similar payment figures! Each mortgage payment is an investment to help you build equity and accumulate wealth.

SO, WHY ARE YOU STILL RENTING?

After all, isn't it time to put your money to work for you and not your landlord?

Contact me for the best real estate opportunities in the Florida Keys.

| Monthly | 1 year | 2 years | 3 years | 5 years |
|---------|----------|----------|-----------|-----------|
| \$1,500 | \$18,000 | \$36,000 | \$52,500 | \$90,000 |
| \$2,000 | \$24,000 | \$48,000 | \$70,000 | \$120,000 |
| \$2,500 | \$30,000 | \$60,000 | \$87,500 | \$150,000 |
| \$3,000 | \$36,000 | \$72,000 | \$105,000 | \$180,000 |



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